

UNION COUNCIL OFFICER REPORT  
DANIEL BANH  
VICE PRESIDENT – LEADERSHIP DEVELOPMENT  
TIME PERIOD: October 2014

DIRECTORATE AND PROGRAMMING

- Etiquette Dinner Oct. 15<sup>th</sup> by Thai Keith, with Professional Headshot
- Director of MSC, Joshua Moon Johnson came to speak on Oct 7<sup>th</sup> about diversity: follow-up with directorate on how they will utilize his information
- Preparing Social with MUBA for weekend reunion
- Directorate resumes collected to be given to MUBA mentors

SHARED GOVERNANCE AND UNION COUNCIL

- Discuss policies that may be outdated
- Feedback and overview of OutdoorUW operations
- Programmatic impacts of the MUR Phase 2
- Address WUD Diversity Goal
- Beginning to look at Hooper's role and structure

LOOKING FORWARD

- Planning a WUD Thanksgiving
- Volunteer event with Badgers Empowering Women
- Feedback on Etiquette Dinner
- Resume Workshop

UNION COUNCIL OFFICER REPORT  
SARAH BERGMAN  
PRESIDENT  
TIME PERIOD: October 2014

DIRECTORATE AND PROGRAMMING

- Managed personal issues between two different directors and their advisors
- In the process of updating WUD's goal on diversity after Joshua Moon Johnson came to a directorate meeting to provide us with a variety of options for defining diversity
- Began reviewing innovative grant proposals
- Met with the directors of SoPo and DLS to start planning the alumni speaker series, an idea proposed by MUBA trustee Doris Weisberg. Determined the next step would be for myself and the two directors to compile a list of 10 potential alumni we would like to see speak and present those names to the MUBA programming subcommittee at the upcoming WUD Family Weekend

SHARED GOVERNANCE AND UNION COUNCIL

- Held Dining Services first meeting
  - o Took a tour of the dining facilities in Memorial Union (Lakefront on Langdon, the Daily Scoop, the Rath, and Peets)
  - o Provided an orientation the structure of union council and the subcommittees to all new members
  - o Identified areas of interest we would like researched this semester which included: the feasibility of a rooftop garden on union south, getting more local food items, creating healthier food options in the dining facilities, testing any new products the restaurants develop and developing ideas for the new restaurants for MUR phase II
  - o Encouraged members to come with their own policy ideas and agenda items. Wanted to make clear that they should take an active role in the running of the union

- Met with the Chair of ASM and the Chair of SSFC to discuss the budget process
  - o Set clear guidelines for communicating expectations
  - o Established that the VP of Administration and the President would present a budget summary to SSFC in the fall that just covered seg fee usage
  - o Established that we will divide the budget across two union councils in order to allow more time for questions and discussion

#### OTHER

- Set up times to meet with Lori Berquam throughout the semester
- Set up a meeting with the new provost
- Researching different funding models for revelry so that the music festival is more sustainable
- Worked with Susan on the MUBA family weekend segments where I will be performing a skit with Mark and Ted



**Wisconsin Union**  
*Experiences for a lifetime*

Union Council  
Date: 10.14.14  
Time: 6:00 pm – 8:00 pm  
Place: Union South – TTTU

Item	Time
Dinner	5:30 pm
Call to Order <i>Approval of minutes 9/16/14 Union Council</i>	6:00 pm
Open Forum	10 minutes
Director Presentations <i>DLS, SoPo, Music, Film, Hoofers, PAC, Art</i>	15 minutes
Union Council Photo	5 minutes
Hoofers Constitution Update	10 minutes
Final Designs for MUR Phase II	60 minutes
Reports <i>President: Sarah Bergman</i> <i>VP Leadership Development: Daniel Bahn</i> <i>VP Program Administration: Bill Mulligan</i> <i>VP Public Relations: Jennifer Knoepfel</i> <i>Secretary: Mark Guthrie</i> <i>Treasurer: Hank Walter</i> <i>ASM vice chair: Derek Field</i>	5 minutes
Adjourn	
Reminders & Notes:	

## UNION COUNCIL OFFICER REPORT

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**Bill Mulligan**

### **VICE PRESIDENT - PROGRAM ADMINISTRATION**

TIME PERIOD: October 2014

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#### SHARED GOVERNANCE AND UNION COUNCIL

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- Administration Subcommittee will meet on Wednesday 10/15. The committee will review the budget timeline, Union Council student appointment length, and the policy regarding decision-making processes.
- Met with Hank Walter and Jane Oberdorf to discuss Administration subcommittee and budgeting.
- Met with ASM leaders to discuss strategies for a smooth budgeting process and set future meeting dates.

#### WISCONSIN UNION ANALYTICS

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- Built WUD and committee specific surveys to evaluate programming and track progress towards goals

#### COOPERATIVE PROGRAMMING COMMITTEE

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- CPC met on 10/6 and approved requests for Hoofers SnS, WUD Musics and WUD SoPo.

#### GRANT ADMINISTRATION

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- Working with VP-PR to collect requests for the Antaramian Fund and Officers will present on 10/16 to donor.
- Working with President to collect Innovative Grant Requests to present to donor at MUBA weekend.
- 3 Late Night Grants were approved and request for next year is being created to submit by 10/31.

Union Council Meeting Minutes 9-16-2014

<b>MEMBERS</b>			
		Derek Field, ASM Representative	X
Juli Aulik, Alumni Rep		Mark Guthier, Secretary	X
Daniel Bahn, VP- Leadership Development	X	Jenny Knoepfel, VP- Public Relations	X
Sarah Bergman, President	X	William Lipske, Academic Staff	X
Lori Berquam, Ex- Officio		Peter Lipton, Faculty Representative	X
George Cutlip, Alumni Rep (WAA)	X	Devon Maier, ASM Representative	X
Susan Dibbell, Ex- Officio	X	Bill Mulligan, VP- Program Administration	X
Abby Douglas, WUD Representative	X	Annie Paul, ASM Representative	X
Brett Ducharme, ASM Representative	X	Hank Walter, Treasurer	X

Guests: Karyn Wilson, Student Project Manager; Naiya Patel, Director's Office Assistant

<b>TOPIC</b>	<b>DISCUSSION</b>	<b>ACTION</b>
<b>Call to Order</b>	The meeting was called to order at 6:07 pm by Sarah Bergman.	
<b>Approval of Minutes</b>	Minutes from the June 19, 2014 meeting were approved. Sarah Bergman made <b>Motion to Approve. Seconded. None opposed. Motion Passed.</b>	<b>Motion Passed</b>
<b>Updates and Discussion Items:</b>	Sarah Bergman stated that Lori Berquam and Juli Aulik would not be able to attend the meeting. Mark Guthier mentioned that Peter Lipton would be a little late to the meeting.	
<b>Union Council Orientation</b>	<p>Mr. Guthier gave an orientation to the meeting attendees. He went through the binder that was distributed. He highlighted the WU: Purpose &amp; Structure tab informing everyone who the Union is and what it has to offer this campus. Union Council members are the governing body on this campus. Mr. Guthier then highlighted the Bylaws &amp; Constitution tab. He gave the history of these documents and summarized membership of the Union. He then introduced each of the members and their voting rights regarding the meeting. Susan Dibbell and Lori Berquam are the only non-voting members.</p> <p>Mr. Guthier explained that policies were handed out to new members via flash drive. He then detailed the role of the Union Council meeting; giving examples of decisions that can be made by this committee versus those that are inappropriate. Union Council can also decide budgeting and establish committees if/when needed.</p> <p>Mr. Guthier discussed the Bylaws &amp; Constitution section and highlighted that that is where information about meeting procedures can be found along with information regarding the majority of the votes that are present, director's duties, other governing documents, etc.</p> <p>Susan Dibbell touched on the WU: Purpose &amp; Structure tab. She explained each of the subcommittees with a short description. She also highlighted the two new additions: the two new associate directors.</p> <p>Sarah Bergman explained that subcommittees are a way to get more students involved and an important part of shared governance. 3609 is the document that explains all of the roles at this college union; the core of who the Union is.</p> <p>Jenny Knoepfel summarized each of the subcommittees and how they are set up. The main purpose of subcommittees is where the first discussions of important issues would occur. These issues would then</p>	

<p><b>Financial Statements</b></p>	<p>be presented to Union Council. Sarah Bergman noted that all members must sit on a subcommittee. She also explained that Union Council uses parliamentary procedures to create a sense of professionalism.</p> <p>Hank Walters went over finances. He asked everyone to turn to the Finance tab, and explained that he would go over finance related statements at each meeting. Mr. Walters gave a brief explanation of each of the finance documents he provides during each meeting. He highlighted the Income Statement Snapshot and walked through all of the important aspects of the document. The work on the budgeting of the next fiscal year versus the current fiscal year was discussed and Mr. Walters stated that the revised budget is what the budget will most likely reflect. He walked all of the members through on how to read the document, highlighting important aspects and giving examples. Mr. Walters also gave examples as to what makes up each category and where the funds are used; expenses related to each.</p> <p>Brett Ducharme asked if there was anything on the statement that was unusual. Mr. Walters explained some variances/differences in the statement provided today. Most of the variances come from the restaurants and kiosks as well as Capitol Café and Grainger Hall. He explained that summer creates a variance depending on the weather because it effects the Terrace and how popular it is. There have been times when the summer income has helped pay for business during the regular school year when business is slow.</p> <p>Catering revenue is growing because of the conferences held on campus and we also compete with the Housing food program. Revenue was higher in segregated fees and that is due to the level of enrollment. Mr. Walters mentioned information about Wiscards and how partnership fees play a role. Other partnerships include an ACH process which allows direct transfer from checking to Wiscard. The fee is something along the lines of \$0.20 and the Union is not charging students to recoup the fee.</p>	
<p><b>WUD 2014-2015 Goals</b></p>	<p>The variance of the building budget was discussed and how the Union exceeded its set budget because of little things that came up when the time came to build. Another point was made about last April: stone cladding started to fall off Memorial Union even though the structure was safe the stones had to be replaced due to safety reasons. This also effected the budget. Utilities, Taxes &amp; Insurance was lower than what was expected; reason is unknown.</p> <p>Sarah Bergman began the discussion about WUD Goals. She explained how these goals were designed. Devon Maier moved to approve the goals. William Lipske seconded. Peter Lipton wanted some discussion about each of the goals for some background. Ms. Bergman outlined the reasoning behind each goal. She hit on the need for diversity, competitiveness to allow the best applicants to be a part of WUD to increase the movement forward. Bill Mulligan said that each subcommittee will create their own goals that fall into the main WUD goals. WUD will then report back to Union Council on these goals. George Cutlip talked about the competitiveness of the application and how that will allow for a higher level of individuals to be hired.</p>	<p><b>Motion Passed</b></p>
<p><b>UC Subcommittees-</b></p>		

<p><b>Draft agendas for the year</b></p>	<p>Mr. Maier <b>moved to approve</b> the goals, Ms. Bergman <b>seconded. All in favor. Motion passed.</b></p> <p>Bill Mulligan asked if there were any questions about the WUD agenda that was distributed. He summarized last year’s agenda. Sarah Bergmann (of which committee) explained that the Administration Subcommittee agenda is not a formal agenda, however, more of a suggestion of the timeline of events.</p> <p>Jenny Knoepfel (of which committee) stated that hopefully they will be going over the carrying alcohol policy. How far and where beer can be taken in regards to the unions/Terrace.</p> <p>(Name of chair) Chair and Dining Services: hold off until Friday. Scheduling conflicts are being resolved</p> <p>Daniel Bahn discussed that Leadership and Development subcommittee will have their first meeting on Oct. 1. Dates for the rest of the year will be posted very soon. Some of the things that they will cover: how measurable is diversity, gender identity amongst other groups, etc.</p> <p>Abby Douglas of Hoofers stated that meetings will be on Wednesdays; however, conflicts are being resolved. She will be working with the new Asst. Director for External Relations, Mary Kay Dadisman. A strong positive voice is one of the focuses for the year as well as external relations. Annie Paul asked what the “voice” aspect means. Abby responded: She meant when the name of the Wisconsin Union is talked about, people can gain the audience’s attention in a way that they will always be able to put together what it means when someone talks about the Wisconsin Union. Marketing/membership/ and alumni will be working together on this topic.</p>	<p><b>Motion Passed</b></p>
<p><b>Memorial Union Building Project-Design Committee Updates</b></p>	<p>Ms. Bergman asked everyone to have all choices of subcommittees in by the end of the week.</p> <p>Hank Walter <b>moved to approve</b> the draft agendas for the year. Devon Maier <b>seconded. Approved.</b></p> <p>Karyn Wilson presented on the Memorial Union Building Project. An open forum will be held on Monday, September 29 to get more input on the building project.</p> <p>The agenda and delivery schedule was shown to the committee. The overall site plan was shown to establish Phase I and II boundaries. She summarized the seating stones that were discussed in the Design Committee meeting last month.</p> <p>Ms. Wilson went through each of the areas that will be going under reconstruction. She broke down each floor and summarized the different changes that will be occurring and the new facilities that will be established. The food concepts were also discussed (Daily Scoop, Peet’s Coffee, Fresh Express, etc.) An Asian food concept may be added in the future. The concern about a kitchen was brought up. The Rathskellar’s kitchen will be shared.</p>	



<p><b>Reports</b></p>	<p>Badger Market in Memorial Union will reflect the one in Union South with less of the sports theme. Fresh Express will allow students an option for food that is fresh, quick, and easy. The types of food available will be a salad bar, fresh soups, and prepackaged sandwiches; other healthier options will be available. Brett Ducharme brought up the issue of the dark versus light tones with the rest of the Union as a whole. The Italian Bistro décor will be voted on during the student input session on Monday night. There will be three options for student from which to choose.</p> <p>Annie Wright asked how the input sessions are being marketed. Ms. Wilson responded that it is open to students, MUBA members, and anyone who wants to have an input. The input session is being marketed via student newspaper, emails, as well as social media. Anna Johnson is handling the social media aspect of marketing. Devon Maier stated that he liked the modern feels of the options shown but would also like some throwback stuff. Subtle hints of new union within the old would be preferred.</p> <p>It was decided by the committee that it would be suitable to just ask questions about the reports instead of reading through each one. Mark Guthier is the only one who presented because he did not send out a copy of his report prior to the meeting. He summarized the events of the Union this past weekend with the World Music Festival as well as Bandaloop. He drew the committee’s attention to the OPEN handout booklets containing information about the new union, Wiscard office, New Wiscards/photo ID, voter IDs for out of state individuals. There is no cost to students for voter ID’s. The Union is also participating in the initiative to track program efforts and engagement opportunities with the first 45 days of alcohol use. Today we got an update on tracking numbers. There were significant decreases since the first day to the first game day.</p> <p>Derek Field will be answering any questions about the voter IDs. He gave a brief history about the importance of voter IDs and how this option makes it more convenient and promotes individuals to vote.</p> <p>Sarah Bergman made a <b>motion to adjourn the meeting</b>. Mark Guthier <b>seconded. None Opposed</b>. The meeting was <b>Adjourned</b> at 7:45 p.m.</p>	<p><b>Meeting Adjourned</b></p>
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Wisconsin Union  
Income Statement - Revenue/Expense  
Year to Date  
As of August 31, 2014

	PRIOR ACTUAL	CURRENT BUDGET	CURRENT ACTUAL	PRIOR CS %	BUDGET CS %	CURRENT CS %	PRIOR YEAR VARIANCE	PRIOR YEAR %	BUDGET VARIANCE	BUDGET %
<b>REVENUE</b>										
Direct Operating Revenue										
Restaurants	\$2,189,607	\$2,149,433	\$2,418,225	26.7%	25.7%	27.7%	\$228,618	10.4%	\$268,792	12.5%
Markets & Cafes	927,866	967,050	985,920	11.3%	11.6%	11.3%	58,054	6.3%	18,870	2.0%
WU Catering	891,969	825,000	978,883	10.9%	9.9%	11.2%	86,914	9.7%	153,883	18.7%
Conf Center Catering	190,666	190,353	202,536	2.3%	2.3%	2.3%	11,870	6.2%	12,183	6.4%
Retail	421,563	406,840	446,379	5.1%	4.9%	5.1%	24,816	5.9%	39,539	9.7%
Programs	240,103	430,041	337,458	2.9%	5.1%	3.9%	97,355	40.5%	(92,583)	(21.5%)
<b>Total Op Revenue</b>	<b>4,861,774</b>	<b>4,968,717</b>	<b>5,369,401</b>	<b>59.3%</b>	<b>59.4%</b>	<b>61.5%</b>	<b>507,627</b>	<b>10.4%</b>	<b>400,684</b>	<b>8.1%</b>
Indirect Revenue										
Commissions	66,945	66,800	66,800	0.8%	0.8%	0.8%	(145)	(0.2%)		
Rentals	106,816	102,522	95,177	1.3%	1.2%	1.1%	(11,639)	(10.9%)	(7,345)	(7.2%)
Service Revenue	152,208	199,214	173,909	1.9%	2.4%	2.0%	21,701	14.3%	(25,305)	(12.7%)
Reimbursements	10,913	14,050	14,854	0.1%	0.2%	0.2%	3,941	36.1%	804	5.7%
<b>Total Indirect Revenue</b>	<b>336,882</b>	<b>382,586</b>	<b>350,740</b>	<b>4.1%</b>	<b>4.6%</b>	<b>4.0%</b>	<b>13,858</b>	<b>4.1%</b>	<b>(31,846)</b>	<b>(8.3%)</b>
<b>Net Operating Revenue</b>	<b>5,198,656</b>	<b>5,351,303</b>	<b>5,720,141</b>	<b>63.4%</b>	<b>63.9%</b>	<b>65.5%</b>	<b>521,485</b>	<b>10.0%</b>	<b>368,838</b>	<b>6.9%</b>
Other Revenue										
Student Segregated Fees	1,684,434	1,721,550	1,721,550	20.5%	20.6%	19.7%	37,116	2.2%		
Student Seg Fees - UBP	1,220,550	1,229,036	1,229,034	14.9%	14.7%	14.1%	8,484	0.7%	(2)	(0.0%)
Campus Vending	39,790	39,077	39,077	0.5%	0.5%	0.4%	(713)	(1.8%)		
Membership	14,451	14,002	14,377	0.2%	0.2%	0.2%	(74)	(0.5%)	375	2.7%
Investment Revenue	622	2,884	800	0.0%	0.0%	0.0%	178	28.6%	(2,084)	(72.3%)
Investment Rev - UBP		1,450			0.0%				(1,450)	(100.0%)
Miscellaneous	46,327	11,020	2,425	0.6%	0.1%	0.0%	(43,902)	(94.8%)	(8,595)	(78.0%)
<b>Total Other Revenue</b>	<b>3,006,174</b>	<b>3,019,019</b>	<b>3,007,263</b>	<b>36.6%</b>	<b>36.1%</b>	<b>34.5%</b>	<b>1,089</b>	<b>0.0%</b>	<b>(11,756)</b>	<b>(0.4%)</b>
<b>Total Revenue</b>	<b>8,204,830</b>	<b>8,370,322</b>	<b>8,727,404</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>522,574</b>	<b>6.4%</b>	<b>357,082</b>	<b>4.3%</b>
<b>EXPENSES</b>										
Cost of Goods Sold										
Food	1,670,088	1,658,459	1,821,562	20.4%	19.8%	20.9%	151,474	9.1%	163,103	9.8%
Retail Merchandise	14,368	13,707	16,418	0.2%	0.2%	0.2%	2,050	14.3%	2,711	19.8%
<b>Total Cost of Goods Sold</b>	<b>1,684,456</b>	<b>1,672,166</b>	<b>1,837,980</b>	<b>20.5%</b>	<b>20.0%</b>	<b>21.1%</b>	<b>153,524</b>	<b>9.1%</b>	<b>165,814</b>	<b>9.9%</b>
Direct Op Expenses										
Salaries, Wages, Fringes	1,423,397	1,444,799	1,537,075	17.3%	17.3%	17.6%	113,678	8.0%	92,276	6.4%
Supplies & Services	585,093	710,084	618,226	7.1%	8.5%	7.1%	33,133	5.7%	(91,858)	(12.9%)
Depreciation - Equipment	54,628	59,893	61,165	0.7%	0.7%	0.7%	6,537	12.0%	1,272	2.1%
<b>Total Direct Op Expenses</b>	<b>2,063,118</b>	<b>2,214,776</b>	<b>2,216,466</b>	<b>25.1%</b>	<b>26.5%</b>	<b>25.4%</b>	<b>153,348</b>	<b>7.4%</b>	<b>1,690</b>	<b>0.1%</b>
Support Services										
Salaries, Wages, Fringes	537,379	587,266	542,488	6.5%	7.0%	6.2%	5,109	1.0%	(44,778)	(7.6%)
Supplies & Services	120,466	187,333	144,520	1.5%	2.2%	1.7%	24,054	20.0%	(42,813)	(22.9%)
Depreciation - Equipment	8,887	9,650	12,869	0.1%	0.1%	0.1%	3,982	44.8%	3,219	33.4%
<b>Total Support Services</b>	<b>666,732</b>	<b>784,249</b>	<b>699,877</b>	<b>8.1%</b>	<b>9.4%</b>	<b>8.0%</b>	<b>33,145</b>	<b>5.0%</b>	<b>(84,372)</b>	<b>(10.8%)</b>

Wisconsin Union  
Income Statement - Revenue/Expense  
Year to Date  
As of August 31, 2014

	PRIOR ACTUAL	CURRENT BUDGET	CURRENT ACTUAL	PRIOR CS %	BUDGET CS %	CURRENT CS %	PRIOR YEAR VARIANCE	PRIOR YEAR %	BUDGET VARIANCE	BUDGET %
<b>Facilities</b>										
Salaries, Wages, Fringes	\$874,595	\$898,333	\$865,940	10.7%	10.7%	9.9%	(\$8,655)	(1.0%)	(\$32,393)	(3.6%)
Supplies & Services	189,652	187,579	163,960	2.3%	2.2%	1.9%	(25,692)	(13.5%)	(23,619)	(12.6%)
Depreciation - Equipment	69,509	71,153	72,014	0.8%	0.9%	0.8%	2,505	3.6%	861	1.2%
<b>Total Facilities Expenses</b>	<b>1,133,756</b>	<b>1,157,065</b>	<b>1,101,914</b>	<b>13.8%</b>	<b>13.8%</b>	<b>12.6%</b>	<b>(31,842)</b>	<b>(2.8%)</b>	<b>(55,151)</b>	<b>(4.8%)</b>
<b>Programs &amp; Leadership</b>										
Salaries, Wages, Fringes	152,433	155,699	155,351	1.9%	1.9%	1.8%	2,918	1.9%	(348)	(0.2%)
Supplies & Services	60,975	114,769	56,851	0.7%	1.4%	0.7%	(4,124)	(6.8%)	(57,918)	(50.5%)
Depreciation - Equipment	927	4,894	1,979	0.0%	0.1%	0.0%	1,052	113.5%	(2,915)	(59.6%)
<b>Total Program Expenses</b>	<b>214,335</b>	<b>275,362</b>	<b>214,181</b>	<b>2.6%</b>	<b>3.3%</b>	<b>2.5%</b>	<b>(154)</b>	<b>(0.1%)</b>	<b>(61,181)</b>	<b>(22.2%)</b>
<b>Depreciation &amp; Major Repairs/Maintenance</b>										
Major Rprs/Mnt - Equip	2,216	2,216	2,216	0.0%	0.0%	0.0%				
Major Rprs/Mnt - Bldg	82,734	123,816	123,816	1.0%	1.5%	1.4%	41,082	49.7%		
Def Bldg Exp - UBP	482,942	332,900	332,900	5.9%	4.0%	3.8%	(150,042)	(31.1%)		
Depreciation - Bldg	60,259	97,668	64,320	0.7%	1.2%	0.7%	4,061	6.7%	(33,348)	(34.1%)
<b>Total Depr &amp; Major Repairs</b>	<b>628,151</b>	<b>556,600</b>	<b>523,252</b>	<b>7.7%</b>	<b>6.6%</b>	<b>6.0%</b>	<b>(104,899)</b>	<b>(16.7%)</b>	<b>(33,348)</b>	<b>(6.0%)</b>
<b>Utilities, Taxes &amp; Insurance</b>										
Unemployment Compensation	3,308	3,200	3,097	0.0%	0.0%	0.0%	(211)	(6.4%)	(103)	(3.2%)
Worker's Compensation	22,300	13,034	13,034	0.3%	0.2%	0.1%	(9,266)	(41.6%)		
Telephone	15,350	14,400	14,400	0.2%	0.2%	0.2%	(950)	(6.2%)		
Insurance - Property	9,466	20,800	20,800	0.1%	0.2%	0.2%	11,334	119.7%		
Heating/Cooling	24,609	23,234	21,969	0.3%	0.3%	0.3%	(2,640)	(10.7%)	(1,265)	(5.4%)
Electricity	28,568	28,266	28,950	0.3%	0.3%	0.3%	382	1.3%	684	2.4%
Water & Sewer	10,616	10,500	10,500	0.1%	0.1%	0.1%	(116)	(1.1%)		
Trash Removal	14,150	13,616	13,616	0.2%	0.2%	0.2%	(534)	(3.8%)		
<b>Total Utilities, Taxes &amp; Insu</b>	<b>128,367</b>	<b>127,050</b>	<b>126,366</b>	<b>1.6%</b>	<b>1.5%</b>	<b>1.4%</b>	<b>(2,001)</b>	<b>(1.6%)</b>	<b>(684)</b>	<b>(0.5%)</b>
<b>State/UW Assessments</b>										
Municipal Services	17,850	15,800	15,800	0.2%	0.2%	0.2%	(2,050)	(11.5%)		
Utility Assessments	44,984	40,468	40,468	0.5%	0.5%	0.5%	(4,516)	(10.0%)		
UW Assessments	149,166	194,082	194,082	1.8%	2.3%	2.2%	44,916	30.1%		
<b>Total State/UW Assessmen</b>	<b>212,000</b>	<b>250,350</b>	<b>250,350</b>	<b>2.6%</b>	<b>3.0%</b>	<b>2.9%</b>	<b>38,350</b>	<b>18.1%</b>		
<b>Other Expenses</b>										
Debt Svc UBP/WU	869,842	1,019,950	1,050,364	10.6%	12.2%	12.0%	180,522	20.8%	30,414	3.0%
Misc - SWF, S&S	36,538	82,016	140,001	0.4%	1.0%	1.6%	103,463	283.2%	57,985	70.7%
Reimbursements	10,913	14,050	14,854	0.1%	0.2%	0.2%	3,941	36.1%	804	5.7%
<b>Total Other Expenses</b>	<b>917,293</b>	<b>1,116,016</b>	<b>1,205,219</b>	<b>11.2%</b>	<b>13.3%</b>	<b>13.8%</b>	<b>287,926</b>	<b>31.4%</b>	<b>89,203</b>	<b>8.0%</b>
<b>Total Expenses</b>	<b>7,648,208</b>	<b>8,153,634</b>	<b>8,175,605</b>	<b>93.2%</b>	<b>97.4%</b>	<b>93.7%</b>	<b>527,397</b>	<b>6.9%</b>	<b>21,971</b>	<b>0.3%</b>
<b>Net Income/(Loss)</b>	<b>556,622</b>	<b>216,688</b>	<b>551,799</b>	<b>6.8%</b>	<b>2.6%</b>	<b>6.3%</b>	<b>(4,823)</b>	<b>(0.9%)</b>	<b>335,111</b>	<b>154.7%</b>

**Wisconsin Union**  
**Income Statement Snapshot**  
**Year to Date**  
**As of August 31, 2014**

**PRELIM**  
09/16/14

	CURRENT BUDGET	CURRENT ACTUAL	BUDGET VARIANCE	PRIOR ACTUAL	
<b>REVENUE</b>					
OPERATIONS & PROGRAMS					
RETAIL DINING	\$3,116,483	\$3,404,146	\$287,663	\$3,117,473	Restaurants and Markets & Cafes
CATERING	1,015,353	1,181,418	166,065	1,082,635	MU/US and Grainger Catering, plus Conference Centers
FACILITY RENTALS & FEES	615,039	641,317	26,278	613,549	US Hotel/MU Guestrooms, AV rentals, campus vending, Facility fees,...
PROGRAMS	430,041	337,458	(92,583)	240,103	Theater Operations/Season, Minicourses, Alt Breaks, Hoofers...
SUBTOTAL OPS&PROG	5,176,916	5,564,339	387,423	5,053,760	
SEG FEES - WU	1,721,550	1,721,550		1,684,434	
SEG FEES - UBP	1,229,036	1,229,034	(2)	1,220,550	
PARTNERSHIP/WISCARD RI	135,504	101,554	(33,950)	153,031	Wiscard partnership fees, ATM commissions, Housing Wiscard web transaction fee reimbursement,...
CAMPUS/OTHER REIMBURSE	87,114	92,519	5,405	75,134	Campus Photo ID Office/CESO support, student theater ticket subsidy supp, offsetting cost reimbursements, ...
MEMBERSHIP & MISC	20,202	18,407	(1,795)	17,922	Membership, interest income, miscellaneous gifts/contributions, ...
<b>TOTAL REVENUE</b>	<b>8,370,322</b>	<b>8,727,403</b>	<b>357,081</b>	<b>8,204,831</b>	
<b>EXPENSES</b>					
COST OF GOODS SOLD	1,672,166	1,837,980	165,814	1,684,456	Food costs, products and costs associated with generating revenue by the units
DIRECT OP EXPENSES	2,258,006	2,265,157	7,151	2,106,316	Salaries/wages/fringes, general expenses for the revenue units, Hooper expenses, Minicourses,...
SUPPORT SERVICES	741,018	651,187	(89,831)	623,533	
FACILITIES	1,157,065	1,101,914	(55,151)	1,133,756	
PROGRAMS & LEADERSHIP	275,362	214,181	(61,181)	214,335	Includes cost of WUD no fee or admission cost programming expenses
DEPRECIATION/BUILDINGS	97,668	64,320	(33,348)	60,259	
MAJOR REPRS/BLDGS & EC	458,932	458,932		567,892	Includes UBP commitment
UTILITIES/TAXES/INS/TELEF	127,050	126,366	(684)	128,367	
STATE/UW ASSESSMENTS	250,350	250,350		212,000	
INTEREST EXPENSE/BONDI	1,019,950	1,050,364	30,414	869,842	
OTHER & OFFSETTING EXP	96,066	154,855	58,789	47,451	State budget assessments (prior year), Wiscard credit card fees, UBP project swf, cashier testing services...
<b>TOTAL EXPENSE</b>	<b>8,153,633</b>	<b>8,175,606</b>	<b>21,973</b>	<b>7,648,207</b>	
<b>NET INCOME(LOSS)</b>	<b>216,689</b>	<b>551,797</b>	<b>335,108</b>	<b>556,624</b>	